Grantee: Santa Ana, CA
Grant: B-09-LN-CA-0047
January 1, 2010 thru March 31, 2010 Performance Report
Grant Number: B-09-LN-CA-0047
Grantee Name: Santa Ana, CA
Grant Amount: $10,000,000.00
Grant Status: Active
QPR Contact: Mary Aguilar

Disasters:
Declaration Number
NSP

Plan Description:

Recovery Needs:

<table>
<thead>
<tr>
<th>Overall</th>
<th>This Report Period</th>
<th>To Date</th>
</tr>
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<tbody>
<tr>
<td>Total Projected Budget from All Sources</td>
<td>N/A</td>
<td>$10,000,000.00</td>
</tr>
<tr>
<td>Total CDBG Program Funds Budgeted</td>
<td>N/A</td>
<td>$10,000,000.00</td>
</tr>
<tr>
<td>Program Funds Drawdown</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>Obligated CDBG DR Funds</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>Expended CDBG DR Funds</td>
<td>$5,332.79</td>
<td>$5,332.79</td>
</tr>
<tr>
<td>Match Contributed</td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
<tr>
<td>Program Income Received</td>
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<td>$0.00</td>
</tr>
<tr>
<td>Program Income Drawdown</td>
<td>$0.00</td>
<td>$0.00</td>
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Progress Toward Required Numeric Targets

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<thead>
<tr>
<th>Requirement</th>
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<th>To Date</th>
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<tr>
<td>Minimum Overall Benefit Percentage</td>
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</tr>
<tr>
<td>Minimum Non-Federal Match</td>
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<tr>
<td>Limit on Public Services</td>
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<td>$0.00</td>
</tr>
<tr>
<td>Limit on Admin/Planning</td>
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<tr>
<td>Limit on State Admin</td>
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Progress Toward Activity Type Targets

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<thead>
<tr>
<th>Activity Type</th>
<th>Target</th>
<th>Actual</th>
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</thead>
<tbody>
<tr>
<td>Administration</td>
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<td>$1,000,000.00</td>
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Progress Toward National Objective Targets

<table>
<thead>
<tr>
<th>National Objective</th>
<th>Target</th>
<th>Actual</th>
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</thead>
<tbody>
<tr>
<td>NSP Only - LH - 25% Set-Aside</td>
<td>$2,500,000.00</td>
<td>$2,500,000.00</td>
</tr>
</tbody>
</table>

Overall Progress Narrative:

The City has been implementing all NSP 2 activities.

- Single Family Homes: During the quarter, there were 54 properties evaluated to determine if they met program goals of which 1 is in escrow for acquisition.
- Downpayment Assistance: During this quarter, 8 applications were mailed to interested households and 2 were received. No loans have been made as of this time.
- Rental: Orange Housing Development Corp (OHDC) and C&C Development identified and assessed 5 potential properties for this activity.

Project Summary

<table>
<thead>
<tr>
<th>Project #, Project Title</th>
<th>This Report Period</th>
<th>To Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>-</td>
<td>Program Funds Drawdown</td>
<td>Project Funds Budgeted</td>
</tr>
<tr>
<td>01, Eligible Use A: Financing Mechanism for Purchase,</td>
<td>$0.00</td>
<td>$0.00</td>
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<tr>
<td>02, Admin</td>
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<tr>
<td>9999, Restricted Balance</td>
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Activities
Grantee Activity Number: NSP2010ADMN
Activity Title: Administration

Activity Category: Administration
Project Number: 02
Projected Start Date: 02/11/2010
National Objective: N/A

Activity Status: Under Way
Project Title: Admin
Projected End Date: 02/11/2013
Responsible Organization: City of Santa Ana Community Development Agency

Overall
Total Projected Budget from All Sources N/A $1,000,000.00
Total CDBG Program Funds Budgeted N/A $1,000,000.00
Program Funds Drawdown $0.00 $0.00
Obligated CDBG DR Funds $0.00 $0.00
Expended CDBG DR Funds $5,332.79 $5,332.79

City of Santa Ana Community Development Agency

Match Contributed $0.00 $0.00
Program Income Received $0.00 $0.00
Program Income Drawdown $0.00 $0.00

Activity Description:
The City will perform administrative activities necessary to plan and implement the City's NSP 2 funded programs.

Location Description:
The City of Santa Ana

Activity Progress Narrative:
The administrative costs for this quarter include pre-award costs and program delivery costs for implementation and marketing. Pre-award costs include the development of the application and other administrative actions necessary to apply for and receive the grant. Delivery costs include: staff salaries, supplies, foreclosure data, and due diligence costs for projects that did not fit the program.

Performance Measures
No Performance Measures found.

Activity Locations
No Activity Locations found.

Other Funding Sources Budgeted - Detail
No Other Match Funding Sources Found
Grantee Activity Number: NSP2010ARSF
Activity Title: Acquisition, Rehab, & Resale of Single Family

Activity Category: Acquisition - general
Project Number: 01
Projected Start Date: 02/11/2010
Projected End Date: 02/11/2013
National Objective: NSP Only - LMMI

Activity Status: Under Way
Project Title: Eligible Use A: Financing Mechanism for Purchase,

Responsible Organization: City of Santa Ana Community Development Agency

Overall
Total Projected Budget from All Sources N/A $6,100,000.00
Total CDBG Program Funds Budgeted N/A $6,100,000.00
Program Funds Drawdown $0.00 $0.00
Obligated CDBG DR Funds $0.00 $0.00
Expended CDBG DR Funds $0.00 $0.00
City of Santa Ana Community Development Agency
Match Contributed $0.00 $0.00
Program Income Received $0.00 $0.00
Program Income Drawdown $0.00 $0.00

Activity Description:
This program will facilitate the acquisition and rehabilitation of abandoned or foreclosed owner-occupied residences through intermediaries. Upon completion remodeled homes will be marketed and sold to households with incomes at or below 120 percent of the area median. Homes completed through this program will be in compliance with the California Health and Safety Code and will include energy-efficient features and drought-resistant landscaping. The City will provide silent second loans to homebuyers that will carry 3 percent interest rates, and be due and payable in 45 years, or at such time as the home is sold or ceases to be used as the owner's principal residence. The interest will be forgivable over the 45 years. In accordance with NSP 2 requirements, participants will be required to attend a minimum of eight hours of HUD approved homebuyer counseling. The City anticipates that through this activity it will be able to facilitate the purchase, rehabilitation and resale of at least 60 homes, with an average NSP2 investment of $60,000 per home.

Location Description:
Various locations throughout the City’s NSP 2 Priority Area.

Activity Progress Narrative:
The City’s intermediary, ANR, has been actively seeking foreclosed properties in the priority area through both the MLS and NCST. This quarter, ANR assessed 26 properties from the MLS. Of these, ANR put in an offer on 1 property, which is in escrow for acquisition. The City anticipates closing on this property next quarter. Through NCST, the City has been offered a total of 28 properties this quarter (6 in January, 8 in February, and 13 in March). These properties were evaluated to determine if they met program goals. All of these properties were rejected because they were either not in the NSP 2 priority area or did not fit the program goals.
**Performance Measures**

<table>
<thead>
<tr>
<th></th>
<th>This Report Period</th>
<th>Cumulative Actual Total / Expected</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Low</td>
<td>Mod</td>
</tr>
<tr>
<td># of Properties</td>
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<tr>
<td># of housing units</td>
<td>0</td>
<td>0</td>
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<tr>
<td># of Households benefitting</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td># of Parcels acquired voluntarily</td>
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<td>0</td>
</tr>
</tbody>
</table>

**Activity Locations**

No Activity Locations found.

**Other Funding Sources Budgeted - Detail**

No Other Match Funding Sources Found

<table>
<thead>
<tr>
<th>Other Funding Sources</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Other Funding Sources Found</td>
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</tr>
<tr>
<td>Total Other Funding Sources</td>
<td></td>
</tr>
</tbody>
</table>
Grantee Activity Number: NSP2010DPAP
Activity Title: Downpayment Assistance

Activity Category: Homeownership Assistance to low- and moderate-income

Project Number: 01

Projected Start Date: 02/11/2010

National Objective: NSP Only - LMMI

Activity Status: Under Way

Project Title: Eligible Use A: Financing Mechanism for Purchase,

Projected End Date: 02/11/2013

Responsible Organization: City of Santa Ana Community Development Agency

Overall

Total Projected Budget from All Sources N/A $400,000.00
Total CDBG Program Funds Budgeted N/A $400,000.00
Program Funds Drawdown $0.00 $0.00
Obligated CDBG DR Funds $0.00 $0.00
Expended CDBG DR Funds $0.00 $0.00
City of Santa Ana Community Development Agency
Match Contributed $0.00 $0.00
Program Income Received $0.00 $0.00
Program Income Drawdown $0.00 $0.00

Activity Description:
The City will make down payment assistance loans available to households at or below 120 percent of area median income. These loans will be deferred for thirty years and have zero interest. They will be due and payable at the end of the thirty years or such time as the home is sold. The maximum loan amount will be 10 percent of the sales price or $40,000, whichever is lower. Borrowers will be required to prequalify for conventional first mortgage loans, and loan amounts will be restricted to the amount necessary to purchase the home. This program will be managed by City staff who will work directly with interested homebuyers and realtors. In accordance with NSP 2 requirements, participants will be required to attend a minimum of eight hours of HUD approved homebuyer counseling. The City anticipates that through this program it will facilitate the purchase of at least 10 homes.

Location Description:
Various locations throughout the City's NSP 2 Priority Area.

Activity Progress Narrative:
During this quarter, 8 applications were mailed to interested households and two were received. The program is being marketed through the City's website, local real estate agents, and neighborhood meetings. Staff anticipates continuing to market the program through community centers, email blasts, homebuyer fairs, faith-based organizations, housing non-profits, stadium marquees, and local community leaders.

Performance Measures

<table>
<thead>
<tr>
<th></th>
<th>This Report Period</th>
<th>Cumulative Actual Total / Expected</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Low</td>
<td>Mod</td>
</tr>
<tr>
<td># of housing units</td>
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<tr>
<td># of Households benefitting</td>
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Activity Locations
No Activity Locations found.
**Other Funding Sources Budgeted - Detail**

**No Other Match Funding Sources Found**

<table>
<thead>
<tr>
<th>Other Funding Sources</th>
<th>Amount</th>
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</thead>
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<tr>
<td>No Other Funding Sources Found</td>
<td></td>
</tr>
<tr>
<td>Total Other Funding Sources</td>
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</tbody>
</table>
Grantee Activity Number: NSP2010RNTL
Activity Title: Acquisition and Rehabilitation of Rental Housing

Activity Category:
Acquisition - general

Project Number:
01

Projected Start Date:
02/11/2010

Projected End Date:
02/11/2013

Activity Status:
Under Way

Responsible Organization:
City of Santa Ana Community Development Agency

Overall Projected Budget from All Sources
Total: $2,500,000.00
NSP Only - LH - 25% Set-Aside

National Objective:
NSP Only - LH - 25% Set-Aside

Activity Description:
This program will be used to acquire and rehabilitate foreclosed or abandoned properties suitable for rental housing (condominiums, duplex, multifamily). After acquisition and rehabilitation, such housing will be code compliant, energy-efficient and be restricted to very low-income households at rents affordable to such households. The City has budgeted 25 percent of the anticipated NSP grant for this program and will use it to meet its very-low income requirement. Funds will be offered in the form of residual receipts payment loans carrying interest rates ranging from 0 percent to 3 percent depending on anticipated cash flow. The term of the loan will be 55 years, and the City will record trust deeds and covenants to insure affordability for that period of time. The City anticipates that through this activity it will facilitate the purchase and rehabilitation of at least 30 rental units. The City intends to commit $2.5 million or 25 percent of its requested grant amount to this activity.

Location Description:
Various locations throughout the City's NSP 2 Priority Area.

Activity Progress Narrative:
The City's intermediary, OHDC and C&C Development, has been actively identifying and assessing foreclosed properties. They have assessed 5 potential properties during this quarter.

Performance Measures

<table>
<thead>
<tr>
<th>Measure</th>
<th>This Report Period</th>
<th>Cumulative Actual Total / Expected</th>
</tr>
</thead>
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<tr>
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<td>0</td>
</tr>
<tr>
<td># of Parcels acquired voluntarily</td>
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<td>0</td>
</tr>
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</table>
### Activity Locations
No Activity Locations found.

### Other Funding Sources Budgeted - Detail
No Other Match Funding Sources Found

<table>
<thead>
<tr>
<th>Other Funding Sources</th>
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<td>No Other Funding Sources Found</td>
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<tr>
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</table>