City of Santa Ana

BUDGET OVERVIEW

FY 11-12 City Manager’s Proposed Budget
City of Santa Ana

ECONOMIC OUTLOOK

• Economy showing mixed signs of a recovery
  • Sales tax revenues will experience growth
  • Continued depressed home values
  • Property tax revenues to remain flat
  • Second highest unemployment rate in the County (14.3% per EDD 3/11)
City of Santa Ana

STATE BUDGET IMPACTS

- State on-going structural deficit
- Proposal to eliminate local Redevelopment funds
Governmental Funds Revenue Sources

FY 2011-2012 Estimated Revenues: $440,323,344
Fund Balance: 19,038,546
Total Revenue Sources: $459,361,890

- General Fund
  - (Includes Transfers)
  - $210,013,205 (47.7%)
- Redevelopment Taxes
  - $53,597,440 (12.2%)
- Water Enterprise
  - $49,095,685 (11.2%)
- Housing Assistance
  - $34,898,835 (7.9%)
- Other Enterprise Funds
  - $35,107,685 (8.0%)
- Special Revenue Fund
  - $23,805,926 (5.4%)
- CDBG and Other Grants
  - $10,613,205 (2.4%)
- GF Related Special Revenues
  - $559,483 (0.1%)
Governmental Funds Appropriations
FY 2011-2012 $459,361,890

- General Fund (Includes Transfers) $210,013,205 (45.7%)
- Redevelopment Agency $50,566,580 (11.0%)
- Water Enterprise $49,263,465 (10.7%)
- Capital Projects $25,430,755 (5.5%)
- Other Enterprise Funds $42,739,745 (9.3%)
- Housing Assistance $39,233,835 (8.5%)
- Special Revenue Fund $29,165,730 (6.5%)
- CDBG & Other Grants $10,613,205 (2.3%)
- GF Related Special Revenue Fund $2,335,370 (0.5%)
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2011-2012
GENERAL FUND BUDGET
City of Santa Ana

GENERAL FUND

Prior Year Budget Challenges

FY 2009-10: $46M
FY 2010-11: $25.2M
FY 2011-12: $13.6M
City of Santa Ana

GENERAL FUND

Revenues: $196.4M
Expenditures: $210.0M
Budget Deficit: -$13.6M

Budget Balancing Strategies:
- EMT cost saving strategies $1.4M
- Shut-down of expenditures throughout the year $3.0M
- Anticipated vacancy savings $1.0M
- Borrowing of Internal Service Funds $8.2M
General Fund 11 Revenue Sources

FY 2011-2012 Estimated Revenues: $210,013,205

- Sales Tax: $35,957,909 (17.1%)
- Property Tax: $27,314,956 (13.0%)
- Utility Users Tax: $25,090,000 (12.0%)
- Transfer In: $17,404,180 (8.3%)
- Other Revenue & Taxes: $12,867,122 (6.1%)
- Intergovernmental: $12,634,338 (6.0%)
- Licenses, Permits & Fines: $10,799,608 (5.2%)
- Business Tax: $10,050,000 (4.8%)
- Hotel Visitors’ Tax: $6,600,000 (3.1%)
- Franchise Fees: $2,820,750 (1.3%)
- Property Tax In-Lieu VLF: $25,201,924 (12.0%)
- Use of Money & Property: $14,781,254 (7.1%)
- Charges for Services & Fees: $8,491,164 (4.0%)
- Franchise Fees: $2,820,750 (1.3%)
General Fund 11 Appropriations
FY 2011-2012  $ 210,013,205

- Police Department: $104,594,640 (49.8%)
- Fire Department: $48,153,140 (22.9%)
- Parks & Recreation: $16,412,720 (7.8%)
- Planning & Building: $8,323,215 (4.0%)
- Finance & Mgmt. Services: $3,953,370 (1.9%)
- Public Works Agency: $4,674,000 (2.2%)

All Others: $23,902,120 (11.4%)

Transfers Out: $2,800,000 (1.3%)

Non-Departmental*: $13,161,730 (6.3%)

Clerk of the Council: $644,225 (0.3%)
Personnel: $1,480,135 (0.7%)
Bowers Museum: $1,809,505 (0.9%)
City Manager: $1,925,130 (0.9%)
City Attorney: $2,081,395 (1.0%)

* Includes $9,064,575 Police Building Debt Service
2011-2012
PROPOSED WORKFORCE CHANGES
Number of Full-Time Employees
FY 87-88 through FY11-12

Note: Since FY87-88 workforce has decreased over 17%
(when excluding detention staff).
Annual Totals Include Grant Funded Positions
Changes in full-time workforce count:

- Eliminate 3 full-time vacant positions

Reallocations:

Include approximately 13 position reallocations which allow for:

- Reorganization throughout the Finance & Mgmt Services Agency and Personnel Services Agency
- Reclassification of positions to actual work role and function
City of Santa Ana

NEW AND MODIFIED FEES

• Two new fees:
  – Special Event Paramedic Standby
  – Inmate Cash Card

• Modifications to 6 fees:
  – Facility Rental
  – FD Medical Supplies (i.e. Medications)
  – Recreation and Special Events
  – Metered Water & Sewer Service
City of Santa Ana

FY 2011/12 CIP

- Neighborhood Improvements $2,275,000
- Arterial Improvements $6,816,125
- Traffic Improvements $8,429,130
- Infrastructure Improvements $4,750,000
- Park Improvements $8,063,998

TOTAL FY 11/12 CIP: $30,334,253

TOTAL 7-YEAR CIP: $120,210,976