

City of Santa Ana

BUDGET OVERVIEW



ECONOMIC OUTLOOK

- Economy showing mixed signs of a recovery
 - Sales tax revenues will experience growth
 - Continued depressed home values
 - Property tax revenues to remain flat
 - Second highest unemployment rate in the County (14.3% per EDD 3/11)



STATE BUDGET IMPACTS

- State on-going structural deficit
- Proposal to eliminate local Redevelopment funds

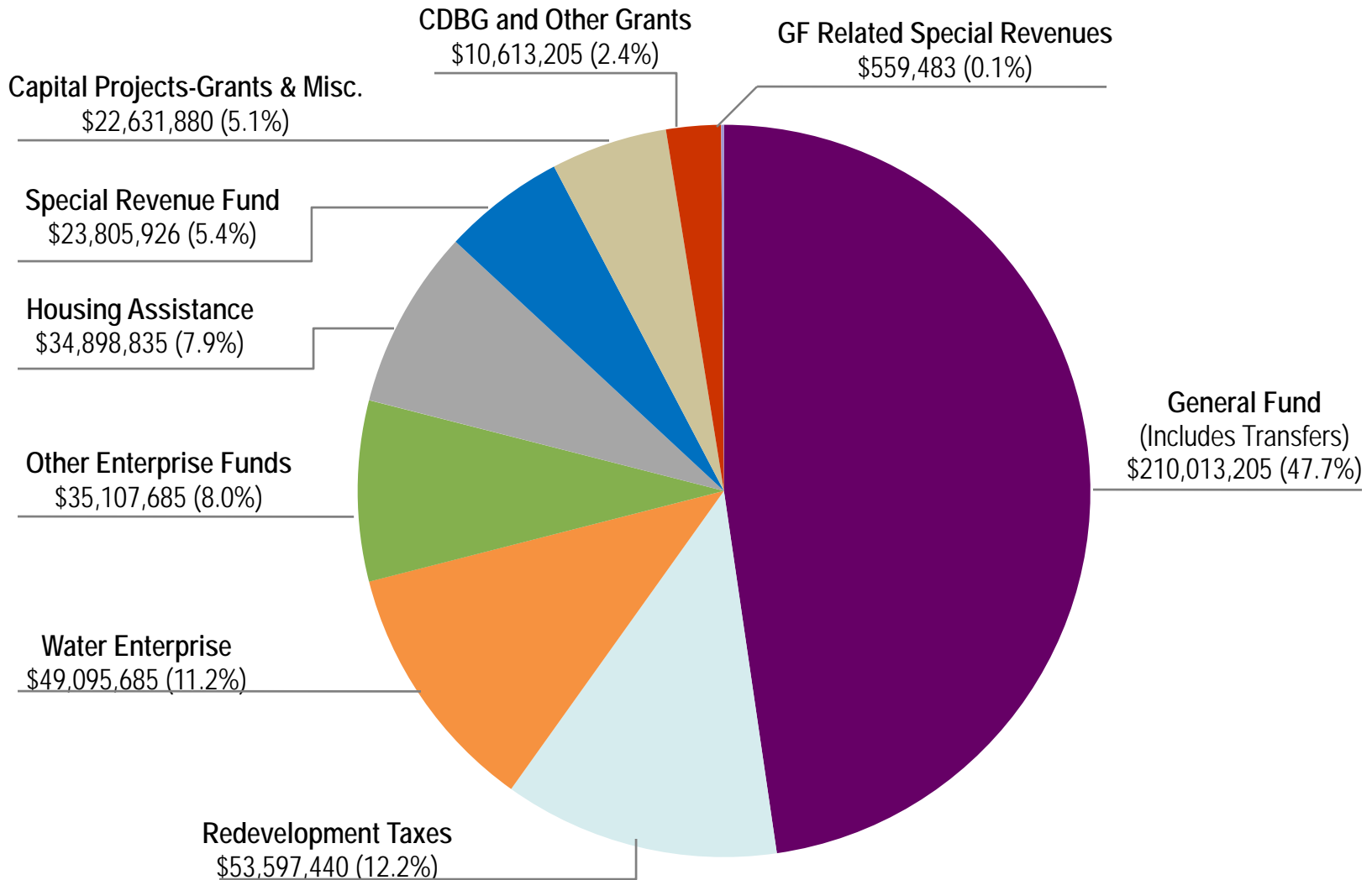


Governmental Funds Revenue Sources

FY 2011-2012 Estimated Revenues: \$ 440,323,344

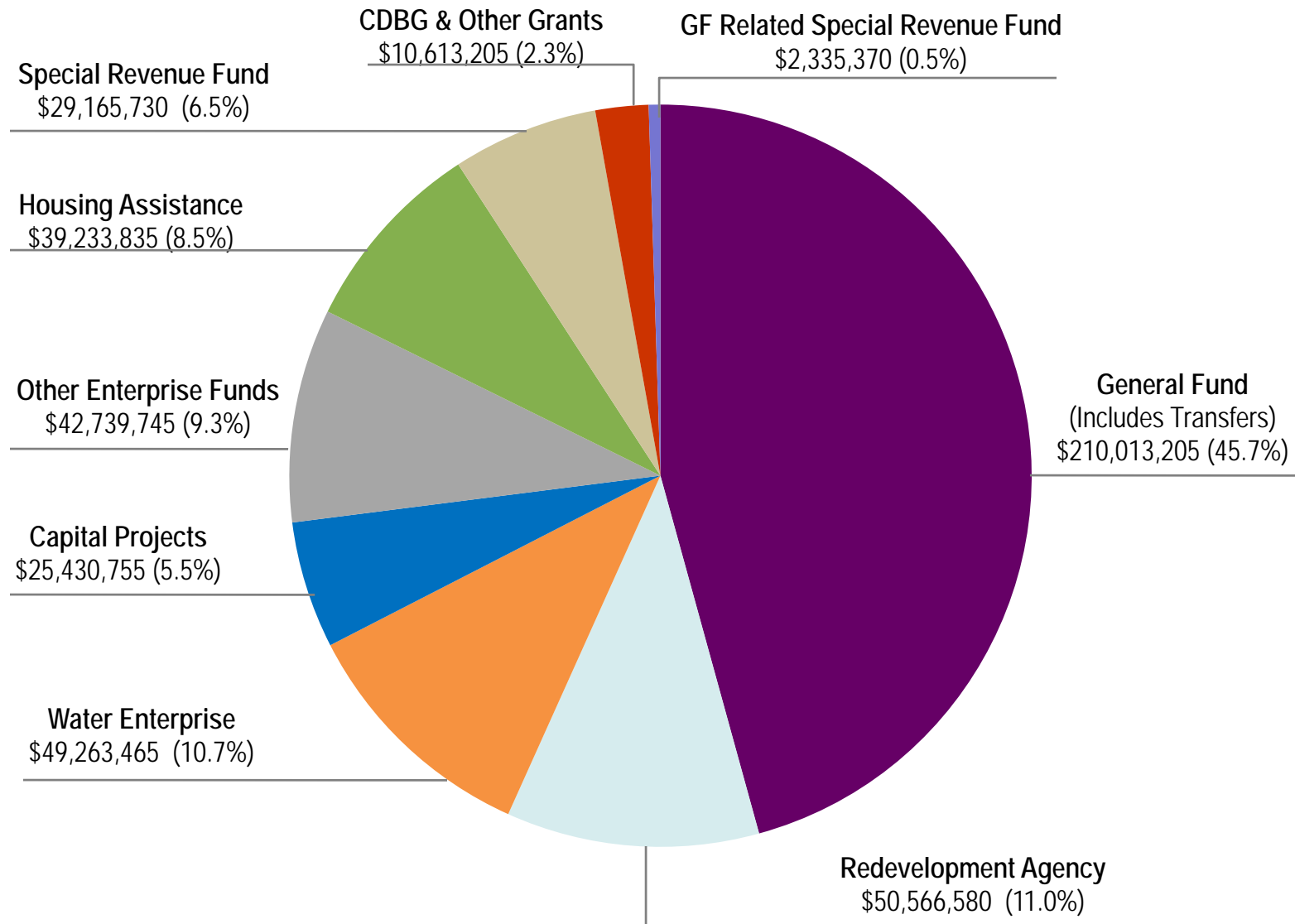
Fund Balance: 19,038,546

Total Revenue Sources: \$ 459,361,890



Governmental Funds Appropriations

FY 2011-2012 \$459,361,890



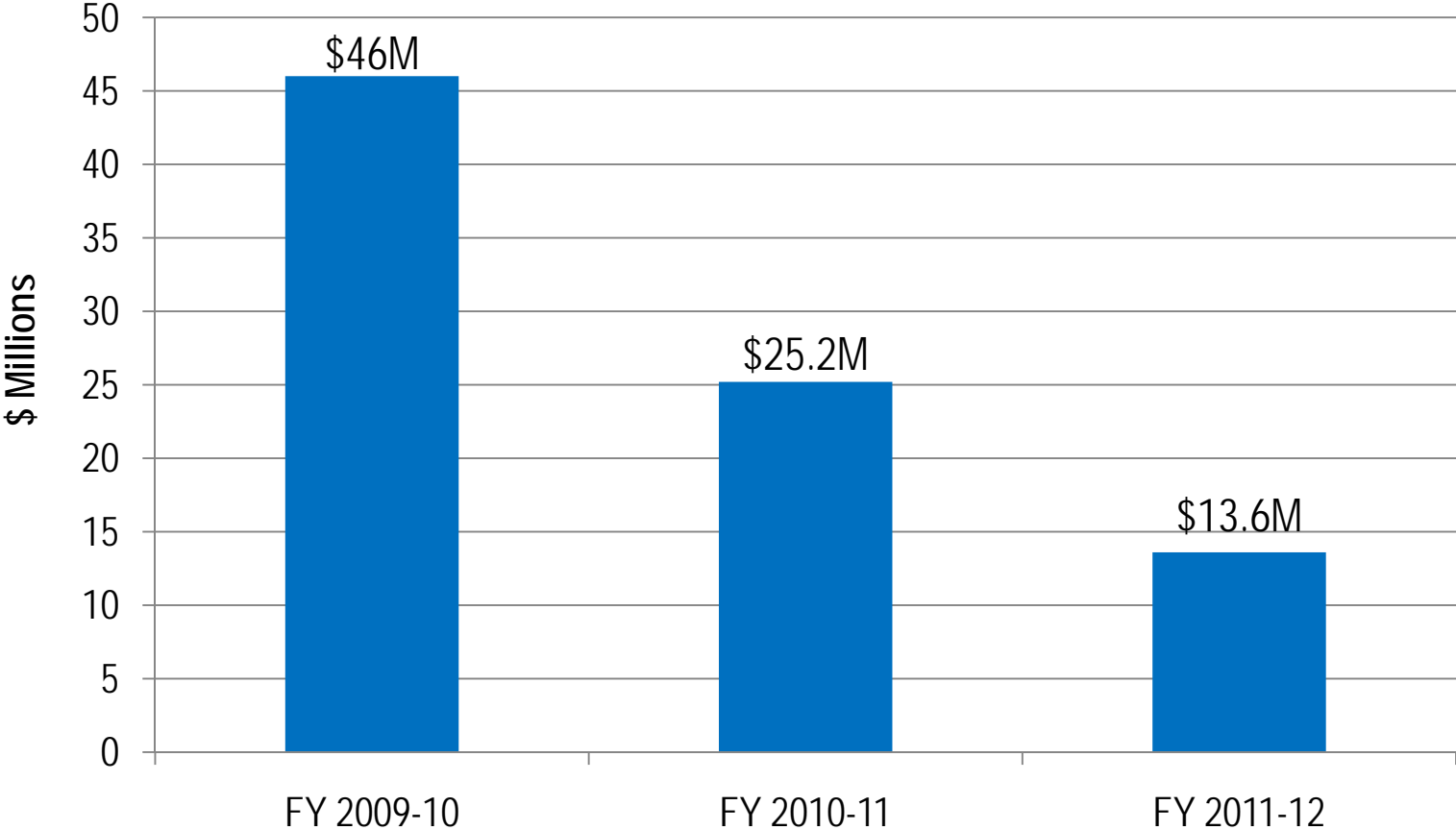
2011-2012

GENERAL FUND BUDGET

GENERAL FUND

FY 11-12 City Manager's Proposed Budget

Prior Year Budget Challenges



GENERAL FUND

Revenues:	\$196.4M
Expenditures:	\$210.0M
Budget Deficit:	-\$13.6M

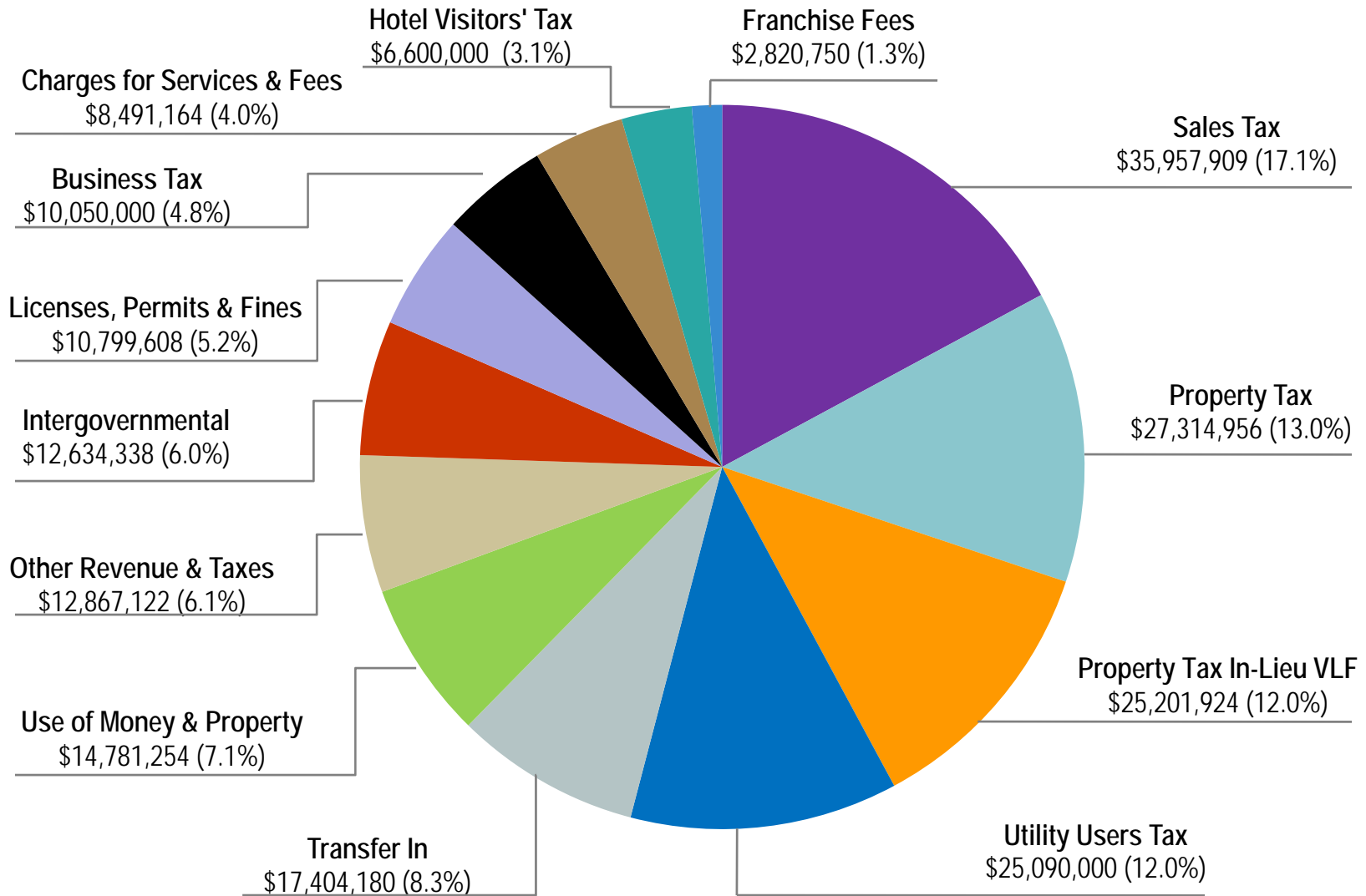
Budget Balancing Strategies:

EMT cost saving strategies	\$1.4M
Shut-down of expenditures throughout the year	\$3.0M
Anticipated vacancy savings	\$1.0M
Borrowing of Internal Service Funds	\$8.2M



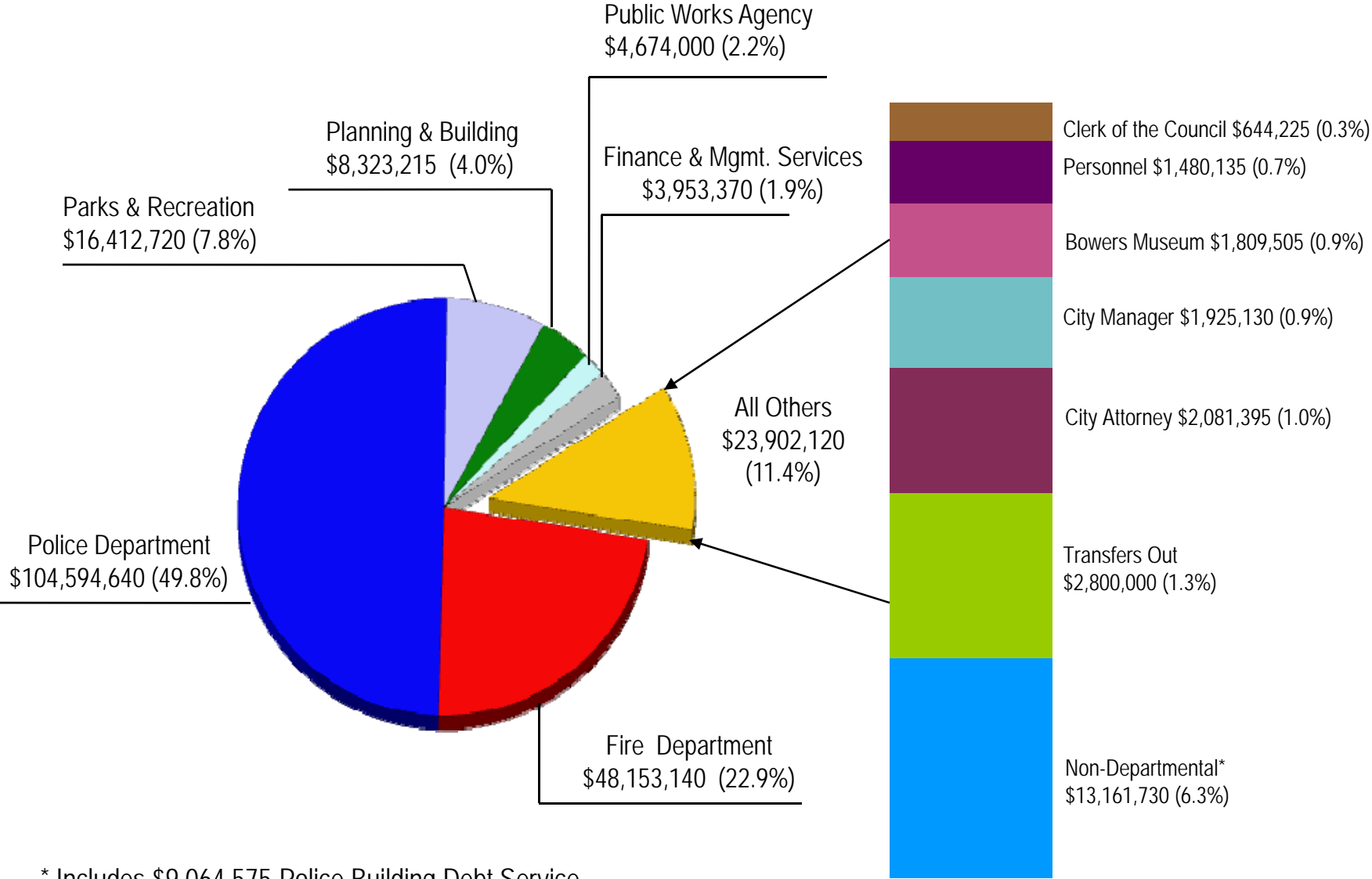
General Fund 11 Revenue Sources

FY 2011-2012 Estimated Revenues: \$210,013,205



General Fund 11 Appropriations

FY 2011-2012 \$ 210,013,205



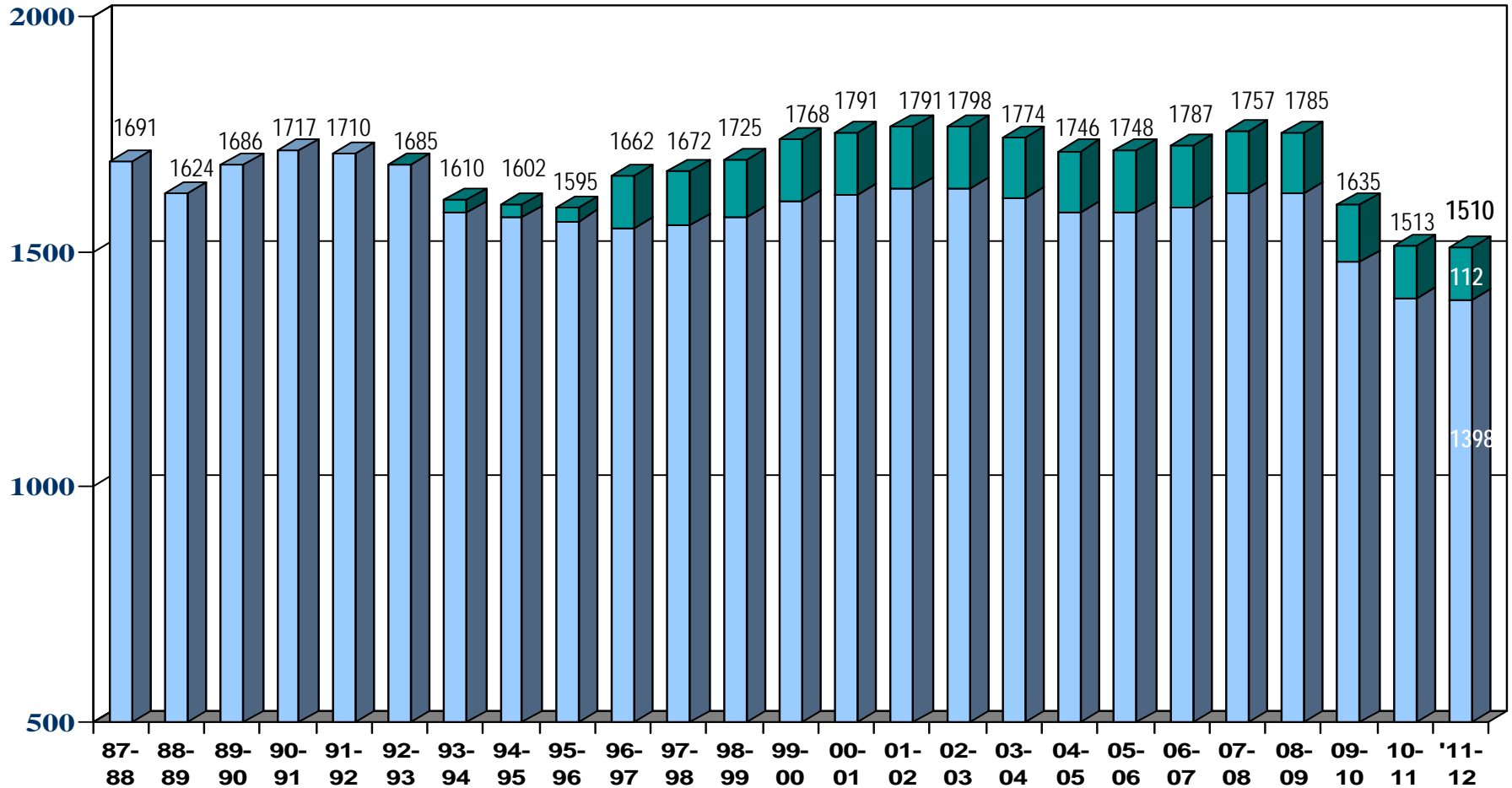
* Includes \$9,064,575 Police Building Debt Service

2011-2012

**PROPOSED
WORKFORCE CHANGES**

Number of Full-Time Employees

FY 87-88 through FY11-12



Note: Since FY87-88 workforce has decreased over 17%
(when excluding detention staff).

F/T Employees

Annual Totals Include Grant Funded Positions

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2011-2012

PROPOSED WORKFORCE CHANGES

Changes in full-time workforce count:

- Eliminate 3 full-time vacant positions

Reallocations:

Include approximately 13 position reallocations which allow for:

- Reorganization throughout the Finance & Mgmt Services Agency and Personnel Services Agency
- Reclassification of positions to actual work role and function

NEW AND MODIFIED FEES

- Two new fees:
 - Special Event Paramedic Standby
 - Inmate Cash Card

- Modifications to 6 fees:
 - Facility Rental
 - FD Medical Supplies (i.e. Medications)
 - Recreation and Special Events
 - Metered Water & Sewer Service

FY 2011/12 CIP

- Neighborhood Improvements \$2,275,000
- Arterial Improvements \$6,816,125
- Traffic Improvements \$8,429,130
- Infrastructure Improvements \$4,750,000
- Park Improvements \$8,063,998

TOTAL FY 11/12 CIP: \$30,334,253

TOTAL 7-YEAR CIP: \$120,210,976